

# DUET Group (DUET) Equity Raising 2007

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Acquisition of Duquesne Light Holdings  
Dampier to Bunbury Natural Gas Pipeline  
Stage 5A Expansion

1 May 2007

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# DUET Equity Raising 2007

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# DUET Equity Raising 2007

## Executive Summary / Investment Highlights

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# DUET Equity Raising 2007

## Executive Summary



- ❖ DUET is an owner of utility and energy assets and is listed on the Australian Securities Exchange (ASX Code: DUE).
- ❖ The equity offer is intended to raise approximately \$330m to fund:
  - A 29% interest in Duquesne Light Holdings Inc. (DLH), a utility company based in Pennsylvania, United States (the Acquisition); and
  - DUET's equity commitment for the expansion of the Dampier to Bunbury Pipeline (DBP)

# DUET Equity Raising 2007

## Summary of Investment Highlights



### Sustained distribution growth

FY08 dist guidance of 27.0 cents per stapled security\*  
(9.1% increase on FY07)

### DBP Expansion

Increased capacity – Stage 5A by 16%, Stage 5A(2) by 5%  
100% of firm capacity is contracted until 2019

### Acquisition of DLH

29% indirect interest  
Completion scheduled for June 2007

### Diversified DUET Portfolio

Portfolio of regulated utility assets  
Diversified by geography, regulator and energy mix  
Delivering stable, predictable cashflows

\* Conditional on the completion of the DLH acquisition

# DUET Equity Raising 2007

## Dampier to Bunbury Natural Gas Pipeline Expansion

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# DBP Expansion The Pipeline

- ❖ Western Australia's largest gas transmission pipeline linking the North West Shelf with Perth and surrounding areas
- ❖ The Carnarvon and Browse Basins, which supply the DBP, contain approximately 120,000PJ, representing approximately 80% of Australia's total known gas reserves

## Asset Summary:

| DBP Operating Statistics | At Acquisition                          | Post Stage 4  |
|--------------------------|---|---|
| Pipeline Length          | 1,596km (mainline)<br>258 km (laterals) | 1,596km (mainline)<br>258 km (laterals)<br>217km (loopline) |
| Firm Full Haul Capacity  | 513 TJ/day                              | 640 TJ/day  |



● Compressor Stations

# DBP Expansion

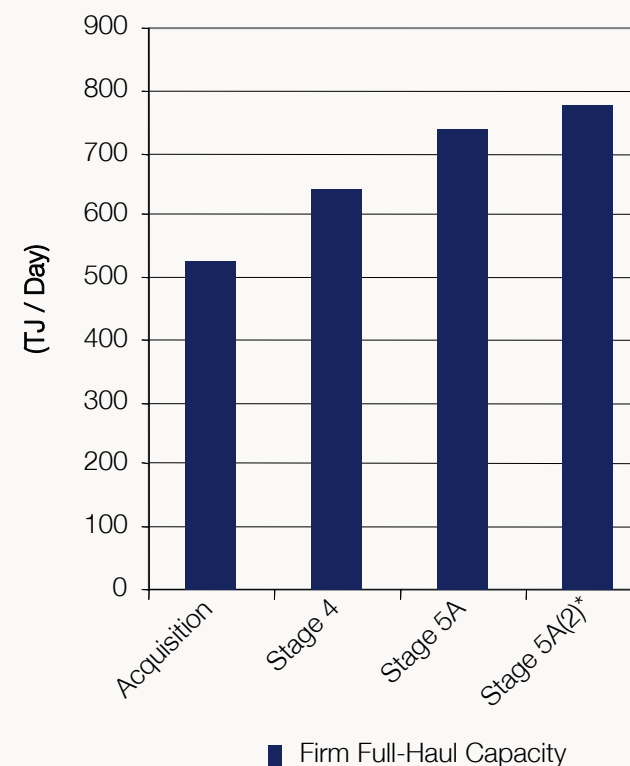
## Fully Contracted Additional Capacity



- ❖ The total current and Stage 5A capacity of the Pipeline is covered by long term gas transportation contracts until 2019

| Expansion   | Additional Capacity (TJ/day) | Additional Capacity (%) | Cost (A\$ m) | Start Date | End Date   |
|-------------|------------------------------|-------------------------|--------------|------------|------------|
| Stage 4     | 127                          | 25                      | 430          | Jan. 2006  | Dec. 2006  |
| Stage 5A    | 100                          | 16                      | 700          | Dec. 2006  | End CY2008 |
| Stage 5A-2* | 40                           | 5                       | 200 (est.)   | 2008       | End CY2010 |

DBP Pipeline Capacity Growth

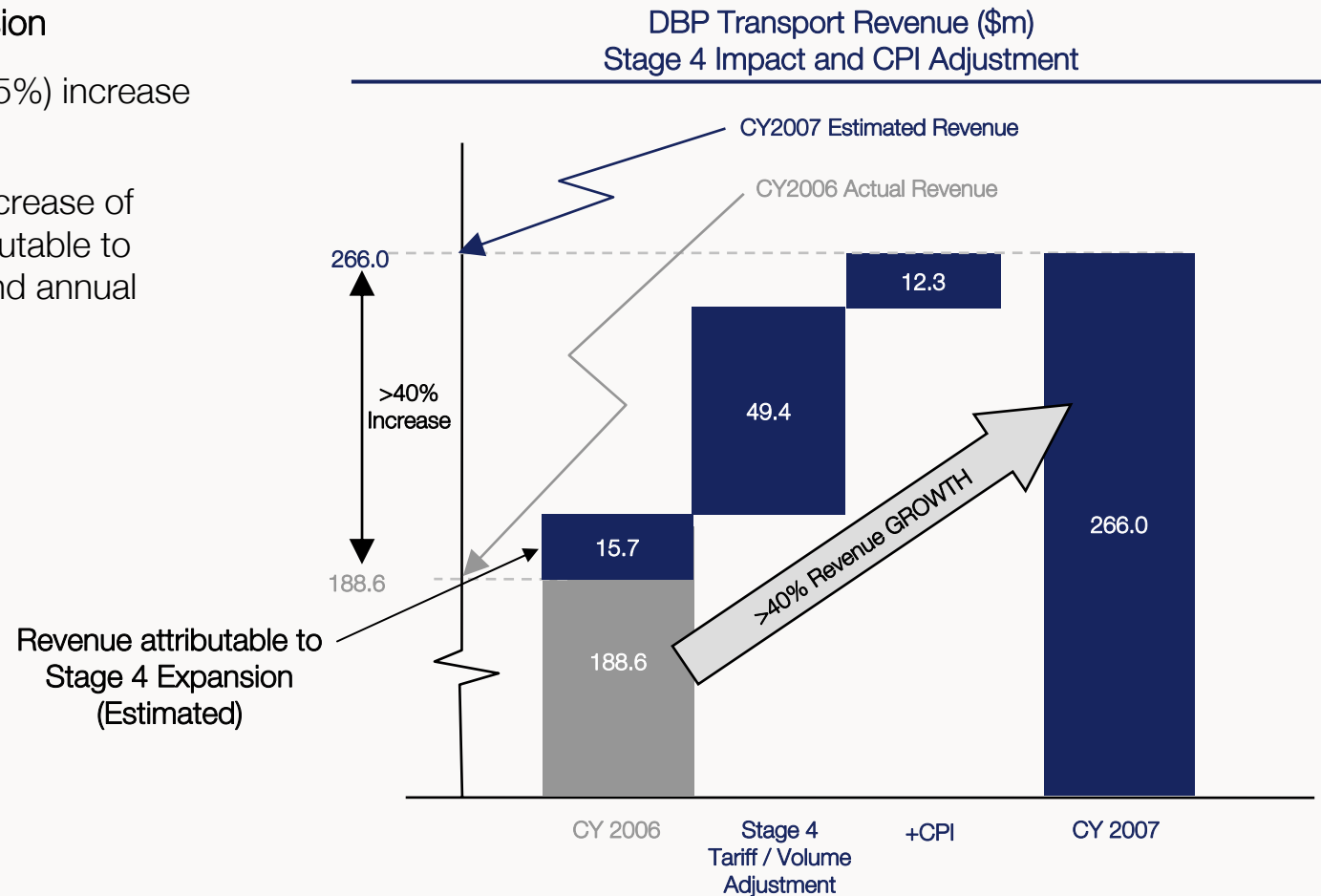


\* The Stage 5A-2 expansion , announced on 19 April 2007, is being investigated in response to shipper demand for additional firm haul and part haul capacity. Shippers would take all of this additional capacity under long-term contractual arrangements.

# DBP Expansion Impact of Pipeline Growth

## Impact of Stage 4 Expansion

- ❖ 127TJ/day (approx 25%) increase in firm-haul capacity
- ❖ Estimated revenue increase of more than 40% attributable to Stage 4 expansion and annual WA CPI adjustment\*

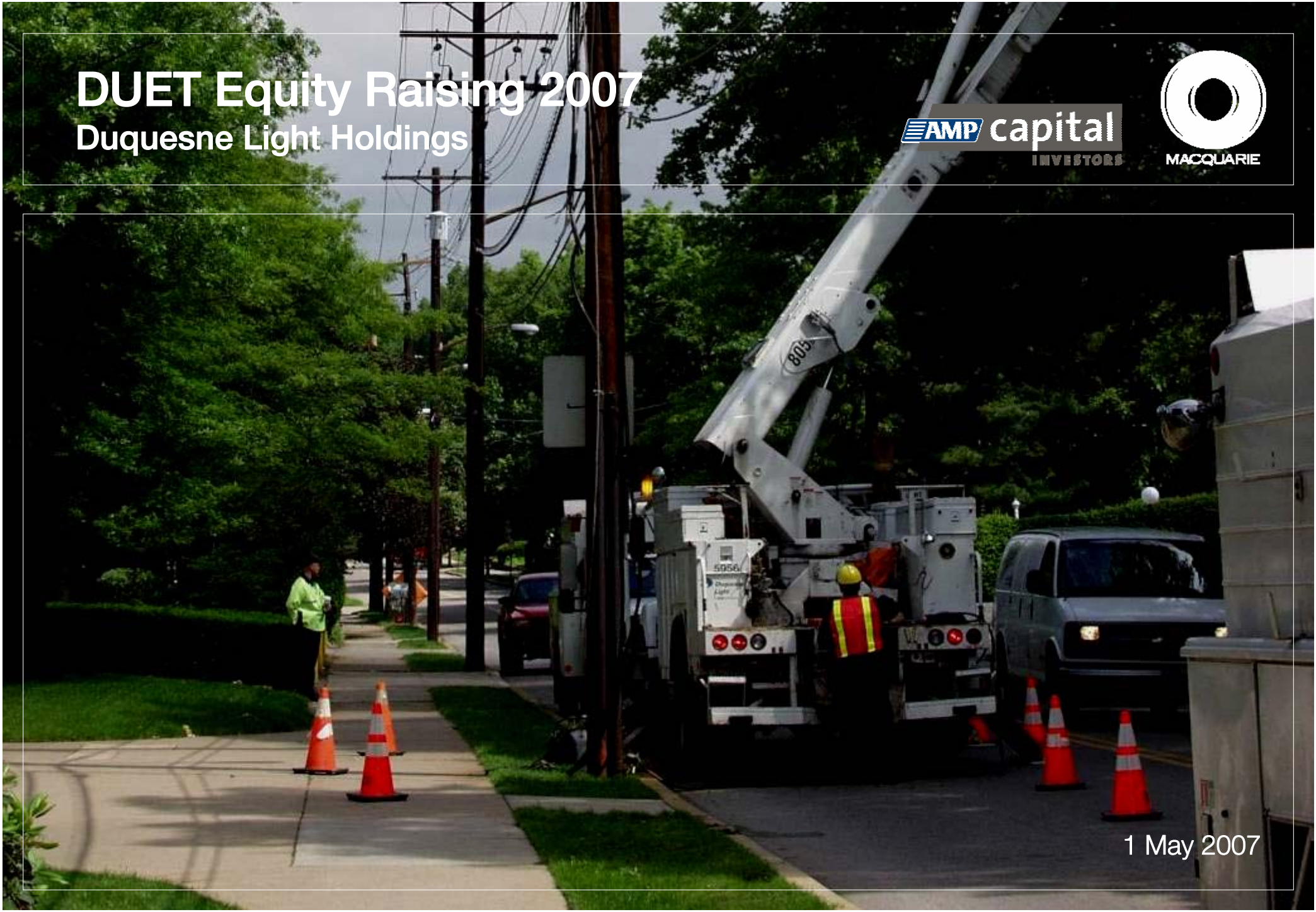


\* Forecasts by their very nature, are subject to uncertainty and contingencies many of which are outside the control of DUET. Actual results may vary from forecasts and any variation may be materially positive or negative

# DUET Equity Raising 2007

## Duquesne Light Holdings

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# Duquesne Light Holdings Acquisition Overview



- ❖ Settlement scheduled for early June 2007
- ❖ The purchase price of US\$3.10 billion represents a CY2006 EV/EBITDA multiple of 8.2x\*
- ❖ DUET to hold a 29.0%\*\* equity interest in DQE Holdings acquired for US\$300m

| Date             | Event   |
|------------------|---|
| 5 July 2006      | Consortium executed a merger agreement to acquire 100% of the shares in DLH |
| 11 August 2006   | DUET acquired a 7.7% equity interest in DLH                                 |
| 5 December 2006  | DLH shareholders approved the acquisition                                   |
| 22 December 2006 | FERC approved the acquisition   |
| 24 April 2007    | PaPUC approved the acquisition  |
| June 2007        | Settlement anticipated to occur   |

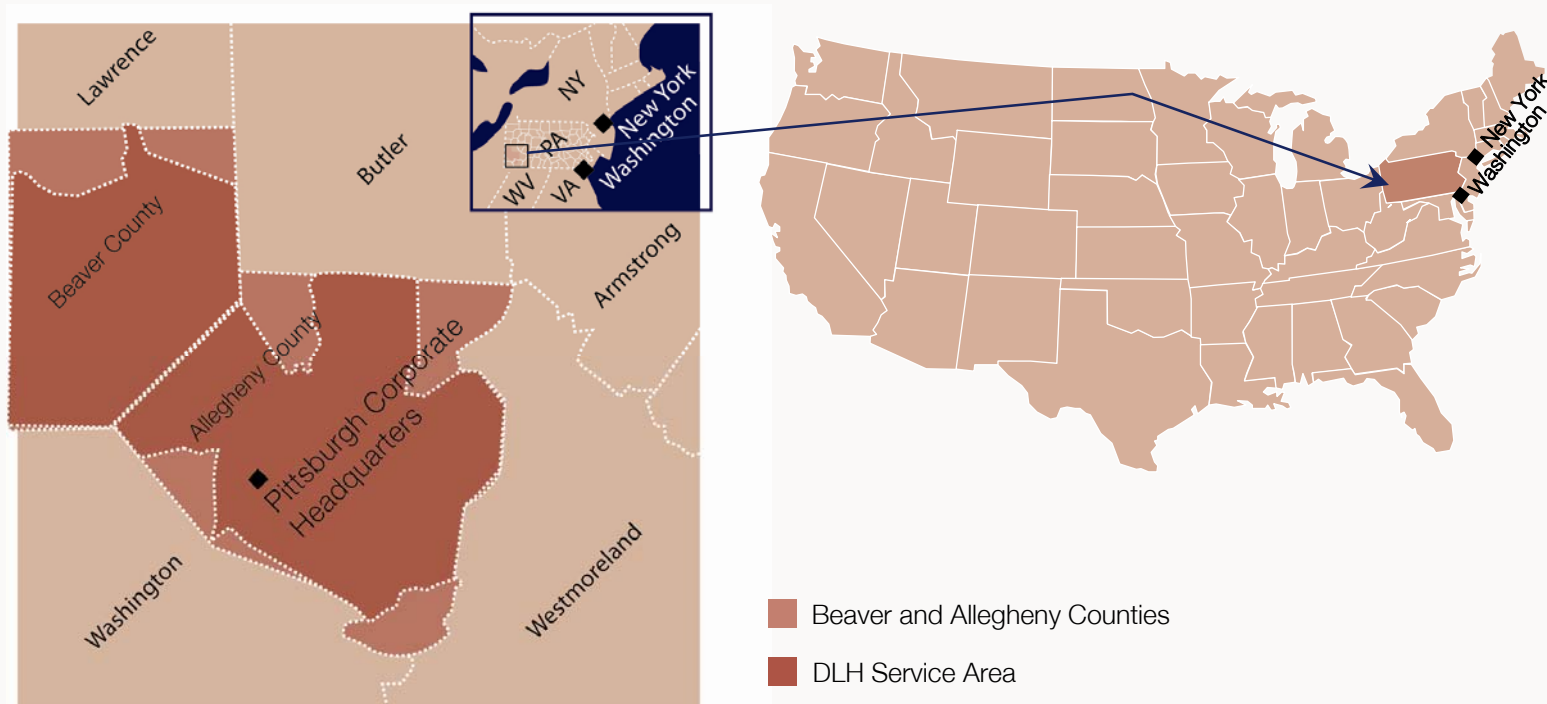
\* CY2006 EBITDA calculated as the EBITDA from continuing operations per the DLH 10K of US\$189.5m plus US\$45.4m Adjusted Earnings per the DLH Full Year Results Announcement plus US\$117m Distribution Rate Case Outcome plus assumed \$US27m Transmission Rate Case outcome

\*\* DUET's interest in the Consortium is subject to various rights in favour of the other members of the Consortium. Those rights include provisions which treat it as having offered to sell all of its interest to the other members at fair market value if a 'change of control' occurs (including if the responsible entity for DUET is removed or replaced or the Macquarie Group and the AMP Group cease to hold at least 40% (in aggregate, irrespective of each party's individual interest) of the shares in the responsible entity or manager for DUET).

# Duquesne Light Holdings Asset Overview



- ❖ DLH owns and operates an electricity transmission and distribution network
- ❖ DLH serves approximately 587,000 customers in Pittsburgh and the surrounding Beaver and Allegheny counties in Pennsylvania



# Duquesne Light Holdings

## Organisational Structure



### Regulated Utility

- ❖ Pennsylvania PUC and FERC regulated
- ❖ T&D business serving approximately 587,000 customers in Pittsburgh area

### Supply

- ❖ Provider of last resort (POLR) and retail for residential and commercial customers
- ❖ Keystone and Conemaugh coal-fired generation plants (108MW)

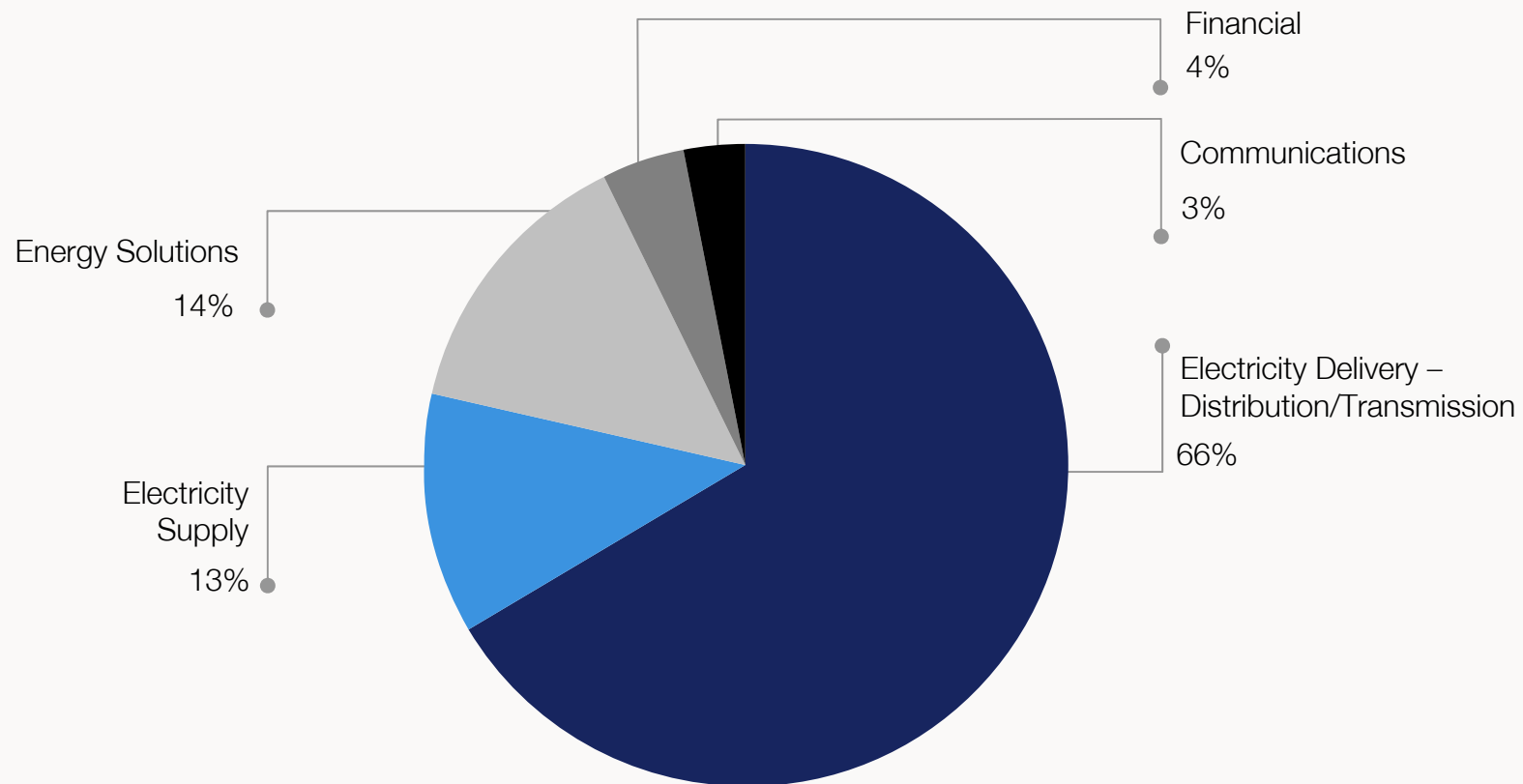
### Complementary Businesses

- ❖ Communications
- ❖ Energy Solutions

# Duquesne Light Holdings EBITDA Contribution



CY2006 EBITDA\* Contribution By Business Unit



\* Per the 2006 Business Segment note in the Duquesne Light Holdings 2006 10K – excluding the negative contributions of the following categories: All Other; and Eliminations

# Duquesne Light Holdings

## Business Segments



### Transmission and Distribution

- ❖ Regulation
  - Pennsylvania PUC and FERC
- ❖ Customers
  - Approximately 587,000 T&D customers
- ❖ Service Territory
  - 2nd largest population base in PA
  - Pittsburgh and surrounding area
  - Member of PJM RTO
- ❖ Consumption Growth
  - 1% - 2% annually
- ❖ Seasoned workforce
  - Lineworkers average 18 years of experience
  - Union contract through 2010

### Electricity Supply

- ❖ Regulation
  - Full customer choice
  - Pennsylvania PUC for POLR service
- ❖ Customers
  - ~80% of Duquesne Light small customers (POLR)
  - ~30% of Duquesne Light large customers (DLE)
- ❖ Supply portfolio
  - Portfolio of energy contracts with multiple investment-grade suppliers
  - Minority ownership in 2 coal-fired power plants
- ❖ Hedge percentage
  - In excess of 90% of energy requirements for 2007 and 2008

# Duquesne Light Holdings

## Regulated Businesses



### ❖ Electricity Distribution

- Exclusive provider of electricity distribution services in the network service area which includes Pittsburgh and the surrounding areas

### ❖ Electricity Transmission

- Exclusive provider of electricity transmission services to the network in Pittsburgh and the surrounding areas

### ❖ Provider of Last Resort

- Sells electricity to customers under the regulated energy supply business as Provider of Last Resort with hedged power price exposure

# Duquesne Light Holdings

## Constructive Regulatory Environment



- ❖ Strong relationship with consumer groups
  - Firmly established as good corporate citizen
  - 20+% Rate reduction from stranded cost collection was largest in state
  
- ❖ History of “solving problems” before coming to PaPUC
  - Transmission and distribution rates frozen from 1987 through 2006
  - Generation rates stable in an environment of commodity price volatility
  
- ❖ High customer satisfaction and reliability performance measures
  - All-time high in customer satisfaction numbers
  - Consistently meet PaPUC reliability standards

# Duquesne Light Holdings

## Constructive Regulatory Environment



- ❖ Settled Distribution rate case
  - \$117 million annual revenue increase effective January 2007
  - Rate freeze until 2010
  
- ❖ Settled Merger case
  - Public Utility Commission approval received April 24, 2007
  - Closing expected in June 2007
  
- ❖ Reached settlement with all parties on POLR case for 2008 - 2010
  - Public Utility Commission approval expected mid-year 2007

# Duquesne Light Holdings

## Non-regulated businesses



### ❖ Electricity Generation

- Owns a 3% (108 MW) interest in two coal generating plants used as a hedge over its retail electricity supply commitments

### ❖ Energy Solutions

- DLH's Energy Solutions Business operates and maintains five synthetic fuel facilities under operating contracts with various owners

### ❖ Financial

- DLH generates non-cash earnings from Lease-in/Lease-out (LILLO) agreements and interests in affordable housing

### ❖ Communications

- DLH's communications business owns, operates and maintains the communications infrastructure that serves the information and data transfer functions of the DLH electricity distribution and retail businesses

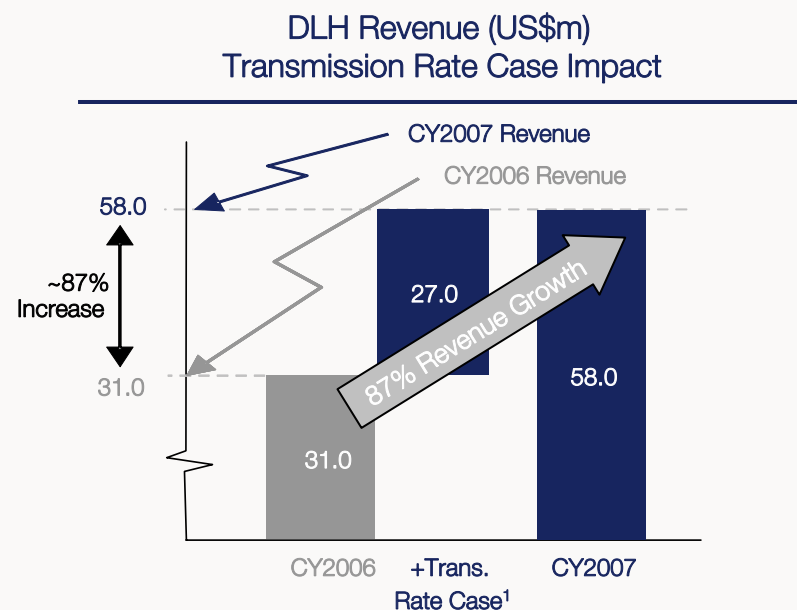
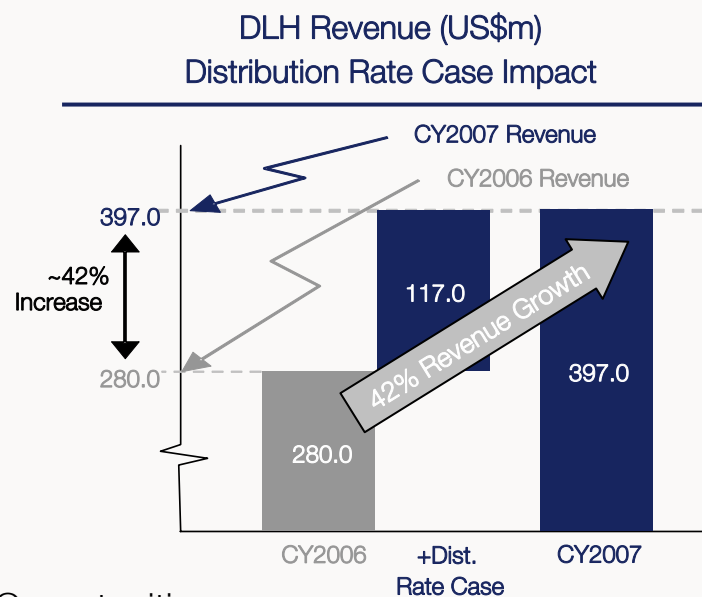
# Duquesne Light Holdings Investment Highlights / Outlook

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## ❖ Positive rate cases

- Distribution – additional US\$117 million in revenue in 2007, a 42% increase over CY2006
- Transmission – additional US\$27 million in revenue requested in 2007, an 87% increase over CY2006



## ❖ Opportunities

- Optimise organisational structure
- Cost reductions
- Identify incremental transmission investment opportunities
- Invest in Information Technology infrastructure
- Divest other non-core assets

<sup>1</sup> DLH have requested a transmission revenue increase of US\$27m, determination is expected by 2H Calendar 2007

# DUET Equity Raising 2007

About DUET

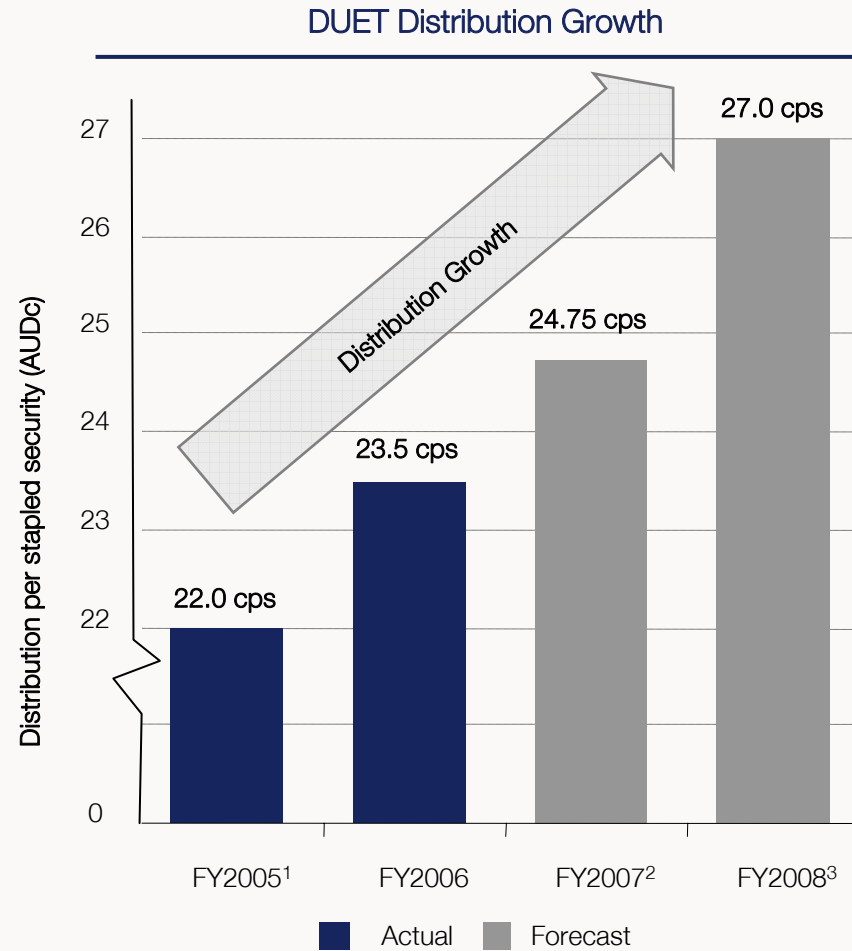
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# About DUET

## 2008 Distribution Guidance



1 Forecast distribution at IPO was 21.7 cps for FY2005

2 Distribution of 12.25 cps for the period ending 31 December 2006 was paid on 16 February 2007

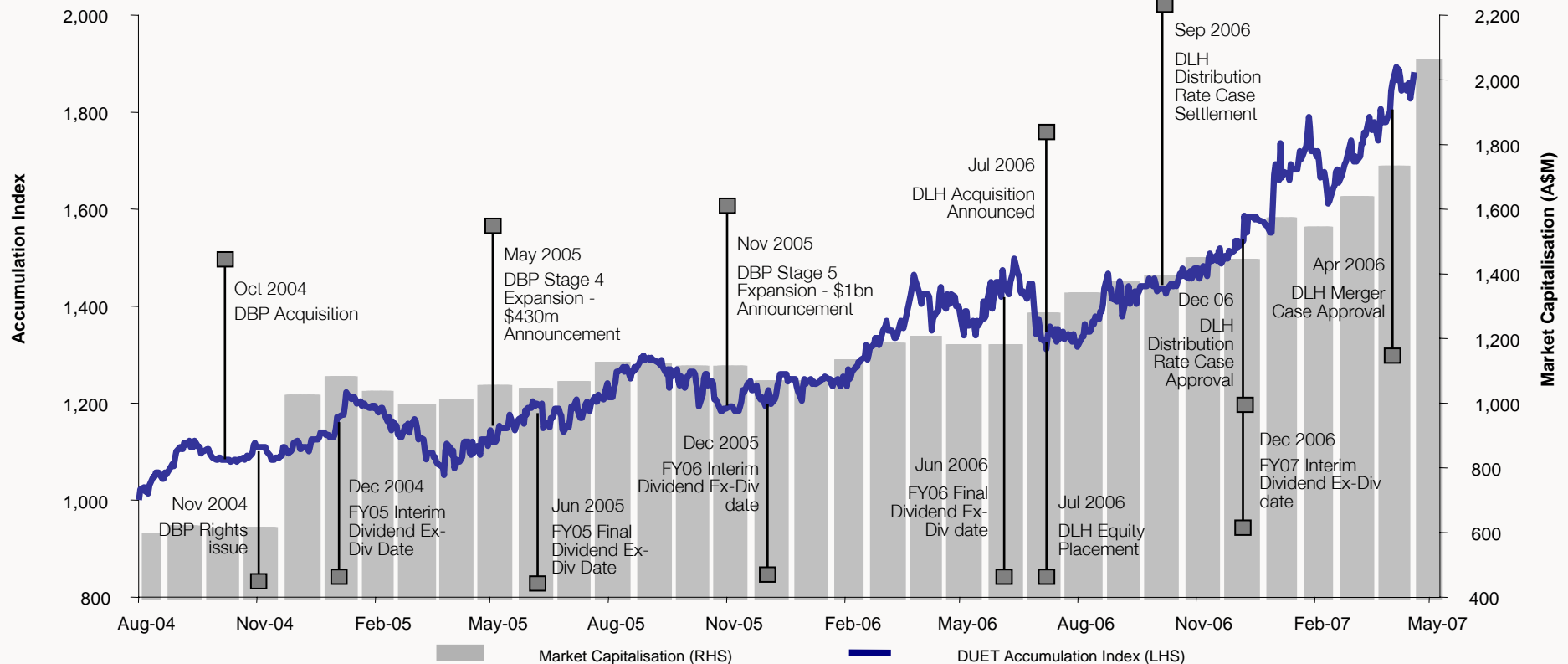
3. Conditional on the completion of the DLH acquisition

# About DUET

## Security Price Performance



- ❖ If a stapled security holder invested \$1,000 at IPO (13 Aug 2004) and held to 30 April 2007, assuming distribution reinvestment, this would have grown to \$1,932, representing an annual average return of approx. 34%p.a<sup>1</sup>



<sup>1</sup> Assumes investor participated in Distribution and Dividend Reinvestment Plan (DRP) – If investor did not participate in DRP, numbers would be approx. \$1,767 and 28% respectively. Past performance is not a reliable indication of future performance

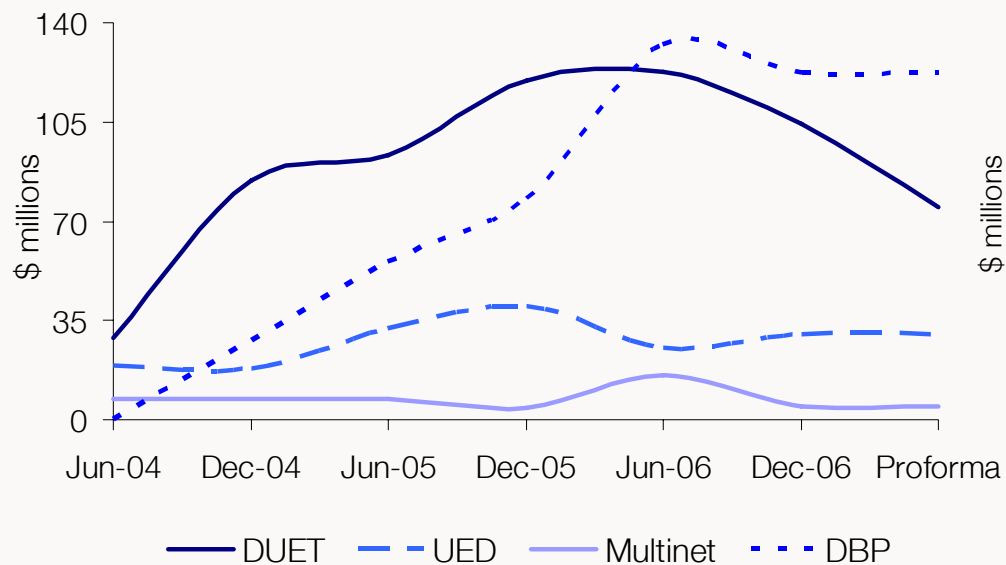
# About DUET

## Pro-Forma Financial Position – to 31 Dec 2006

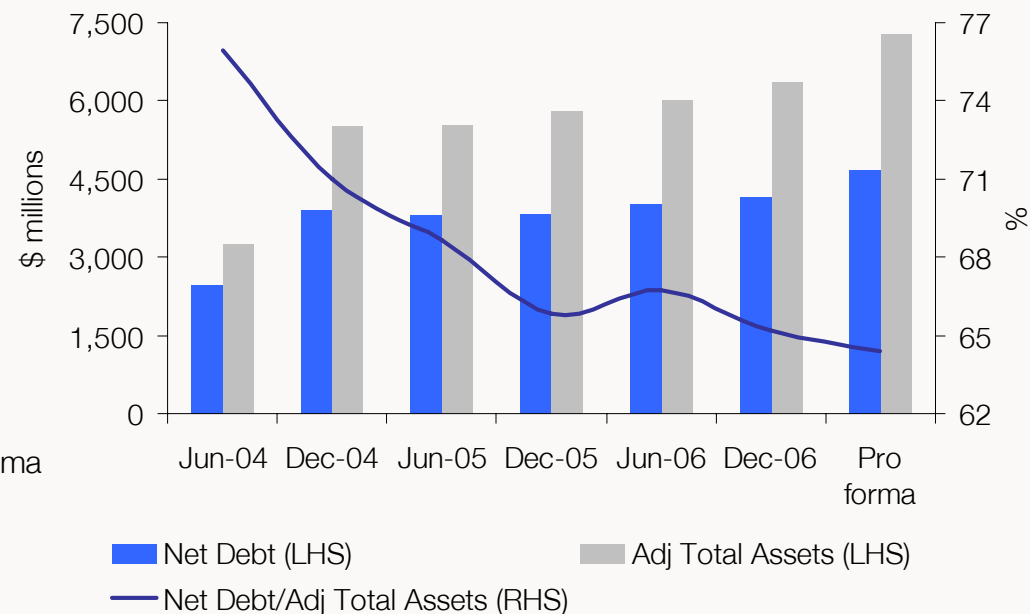


- ❖ Strong pro-forma cash balance as at 31 December 2006\*
- ❖ Pro-forma gearing decreased to approximately 64% as at 31 December 2006\*

Cash balance breakdowns



DUET Consolidated Group Gearing



\*including pro-forma adjustments for inclusion of 29% interest in DLH and the assumed completion of the DBP Stage 5A expansion, assuming an AUD/USD FX rate of 0.80

# About DUET

## Assets Geographic Location



Dampier Bunbury Pipeline



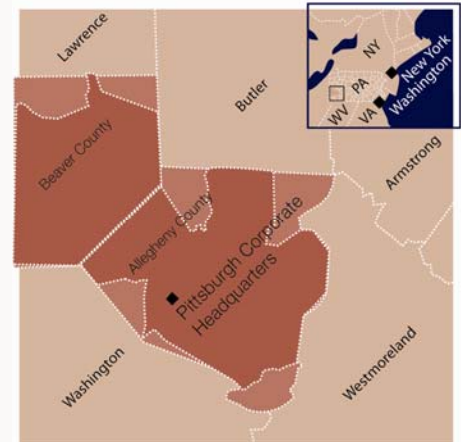
United Energy



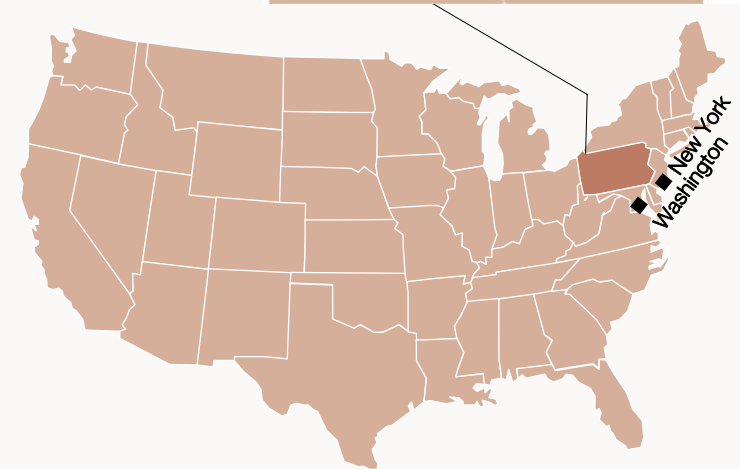
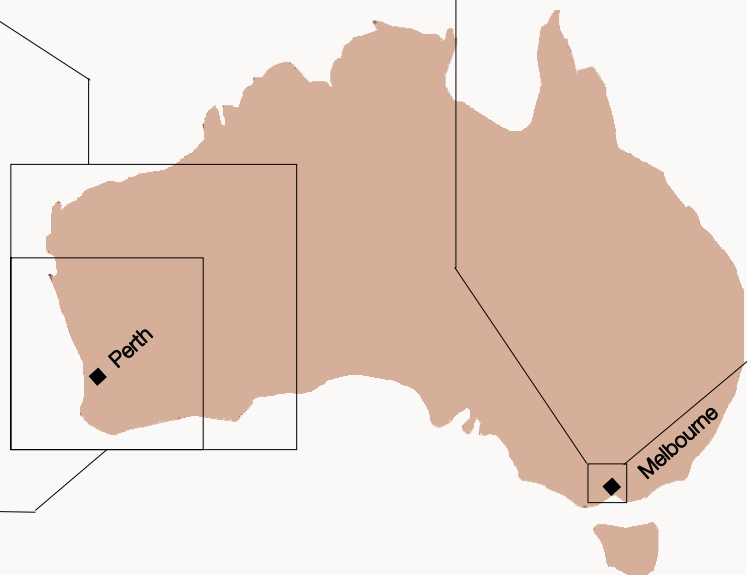
Multinet



Durquesne Light



AlintaGas Networks



# About DUET

## DUET Assets



| Asset                      | DUET's Equity Interest<br>31 December 2006                    | Description  | Next regulatory Reset       |
|----------------------------|---|--|-----------------------------|
| Dampier Bunbury Pipeline   | 68.6% <sup>1</sup>  | Western Australia's key gas transmission pipeline                | 1 January 2011              |
| United Energy Distribution | 66.0%   | One of Victoria's 5 electricity distributors                     | 1 January 2011              |
| MultiNet Gas Networks      | 79.9%   | One of Victoria's 3 gas distributors                             | 1 January 2008              |
| AlintaGas Networks         | 25.9%   | Western Australia's largest gas distributor                      | 1 January 2010              |
| Duquesne Light Holdings    | 7.7% now and approximately 29% after acquisition is completed | An electric utility company based in Pennsylvania, United States | 1 January 2008 <sup>2</sup> |

<sup>1</sup> DUET's economic interest will reduce to 60% as the other investors pay up their partly paid equity

<sup>2</sup> DLH's POLR business is regulated by PaPUC with regulatory resets occurring every three years. The next regulatory reset is due to occur in late 2007 for the period January 2008 to December 2010.

# About DUET

## Diversified Energy Portfolio

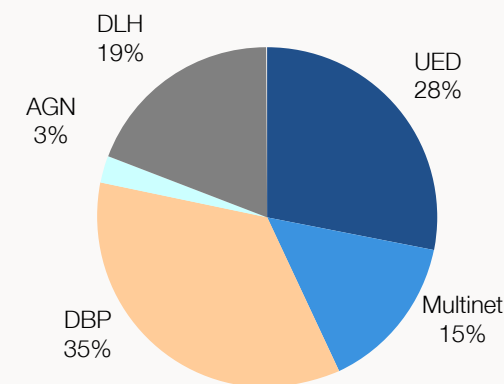
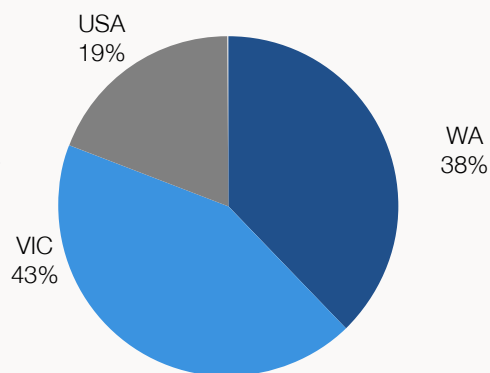


- ❖ DUET owns a diversified portfolio of regulated utility assets

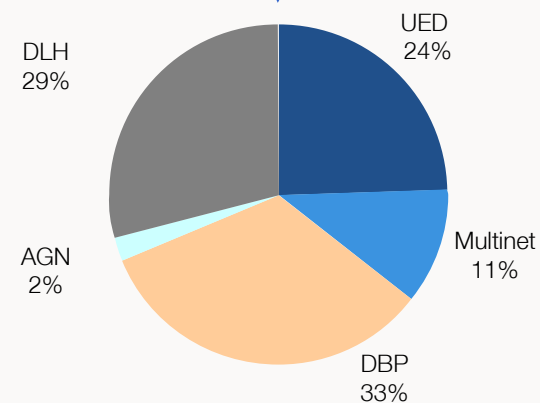
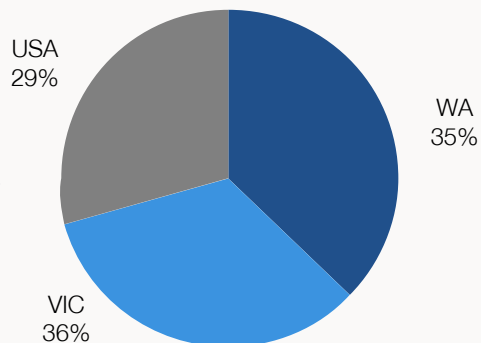
### Geographic mix

### Asset mix

At 31 December 2006\*



Post DLH Acquisition and DBP Stage 5A expansion\*



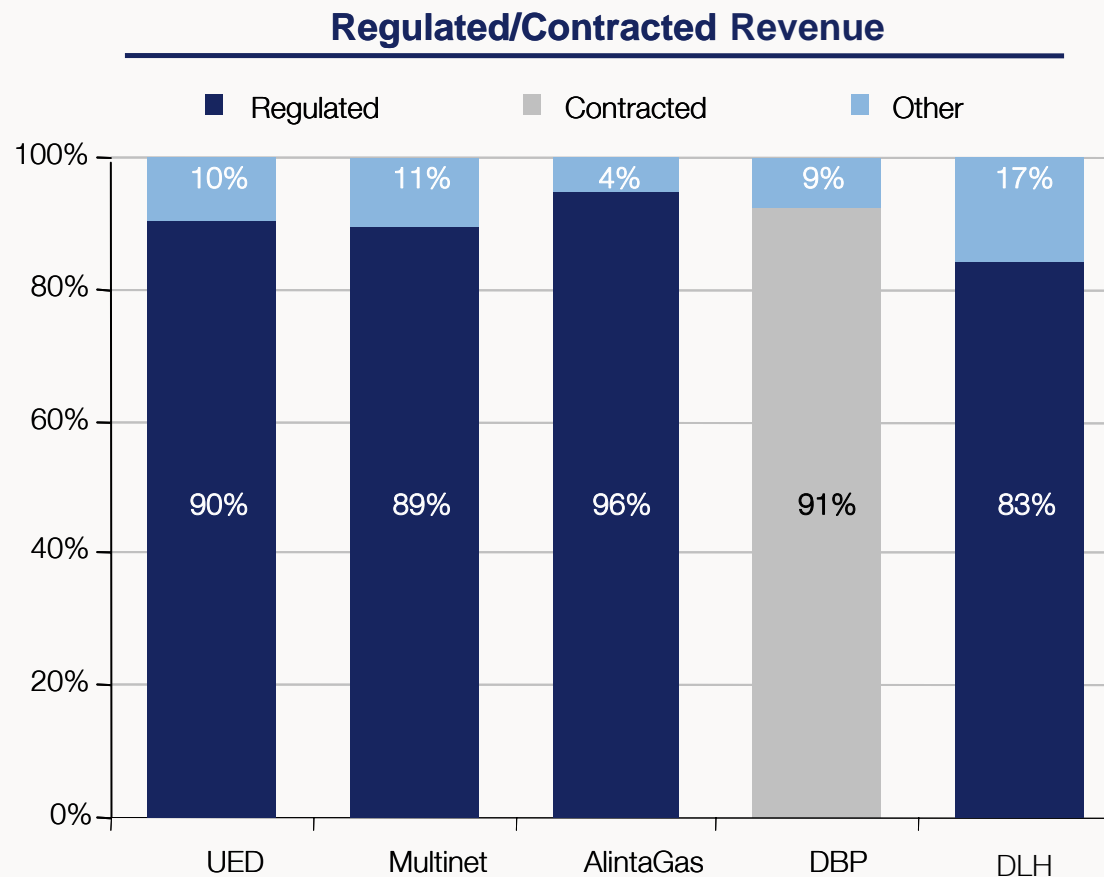
\*Proportions based on Equity Carrying Value per DUET December 2006 Accounts adjusted for equity/debt commitments outstanding, excluding subordinated debt, assuming an FX rate of AUD/USD 0.80 at settlement of the acquisition, numbers subject to rounding

# About DUET

## Stable Predictable Cash flows



- ❖ DUET derives a large proportion of its revenue from regulated businesses which produce stable, predictable cash flows



DLH regulated cashflows include distribution rate case revenue of US\$117m and transmission rate case revenue of US\$27m

# About DUET Outlook



- ❖ **DBP**
  - Continued growth in capacity, Stage 5A, Stage 5A(2), Stage 5B and Stage 5C
- ❖ **DLH**
  - Transmission investment opportunities
  - Operating efficiencies
  - Divest non-core assets
- ❖ **UE**
  - Advanced Interval Meter roll-out – significant capex program
- ❖ **Multinet**
  - Yarra Ranges and South Gippsland expansion projects
- ❖ **Alinta Gas Networks**
  - Continuing to tap a growing WA market

# DUET Equity Raising 2007

The Offer

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# DUET Equity Raising Offer Structure



- ❖ The Equity Offer is intended to raise approximately \$330m
- ❖ The Offer is fully underwritten by Macquarie Equity Capital Markets Limited
- ❖ The Offer is expected to comprise:
  - an Institutional Placement of New Stapled Securities
  - a non-renounceable Entitlement Offer:
    - Institutional Entitlement Offer; and
    - Retail Entitlement Offer
  - a Public Offer of New Stapled Securities
- ❖ The Entitlement Offer ratio is expected to be in the order of 1:5
- ❖ The Offer Price will be determined via a bookbuild

# DUET Equity Raising

## DUET Funding of DQE Holdings and DBP Expansion

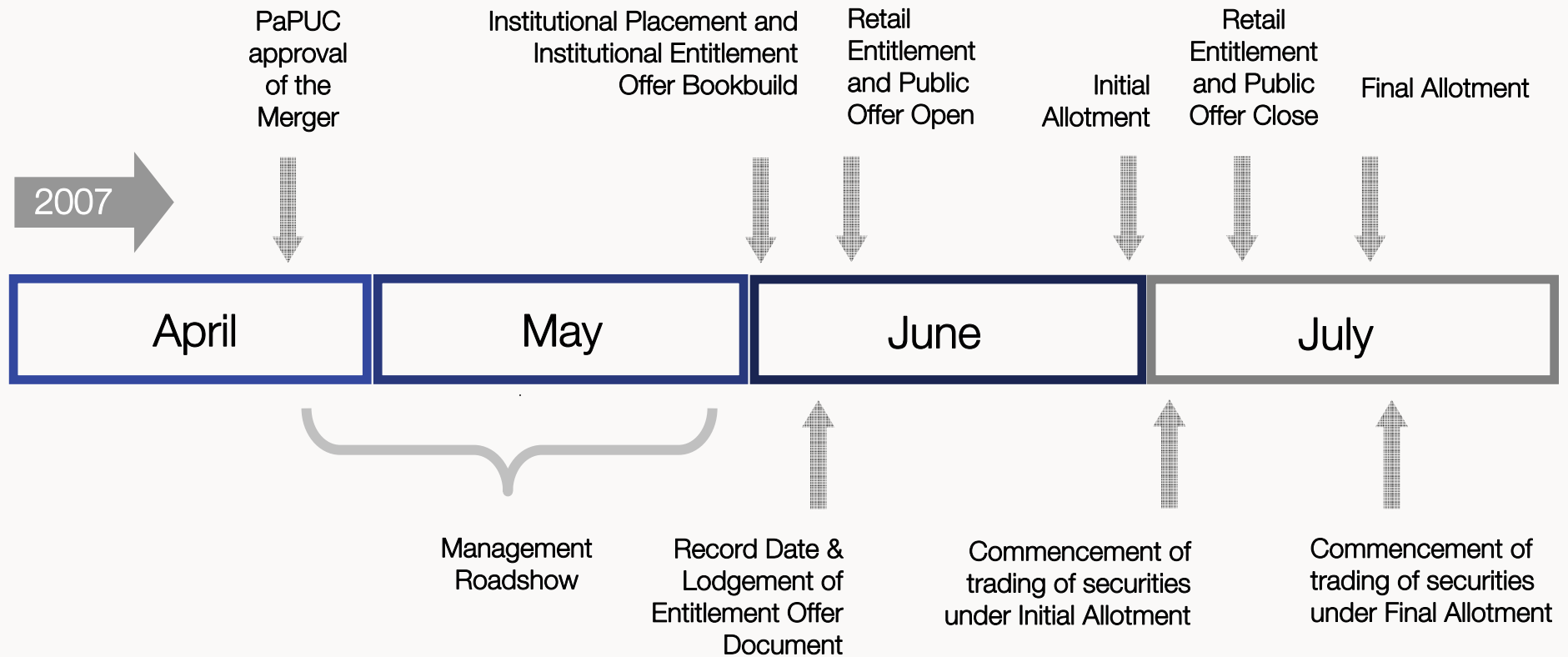


| Sources of Funds              | A\$m       |
|-------------------------------|------------|
| Equity Raising                | 330        |
|                               |            |
|                               |            |
|                               |            |
|                               |            |
| <b>Total Sources of Funds</b> | <b>330</b> |

| Uses of Funds  | A\$m       |
|--|------------|
| Repayment of Bridge Facility to fund investment in DQE Holdings <sup>1</sup> | 205        |
| Investment in DBP Stage 5A Expansion   | 93         |
| Costs of the Offer   | 13         |
| Cash   | 19         |
| <b>Total Uses of Funds</b>   | <b>330</b> |

<sup>1</sup> Assumes an FX rate of AUD/USD 0.80 at settlement of the acquisition

# DUET Equity Raising Indicative Timetable



Note: All dates are indicative only and subject to change

# DUET Equity Raising Contacts



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# DUET Equity Raising 2007

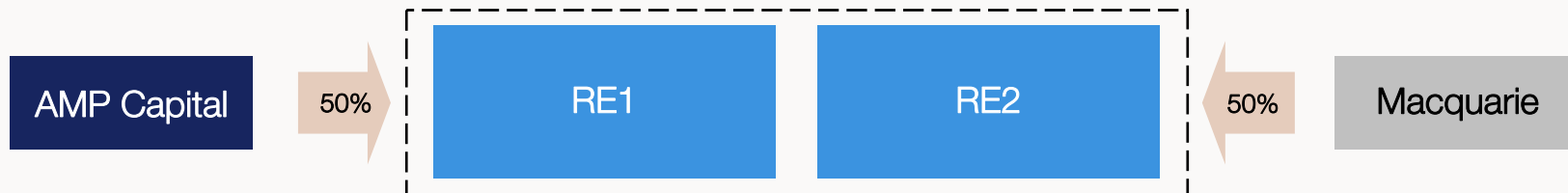
## Appendix



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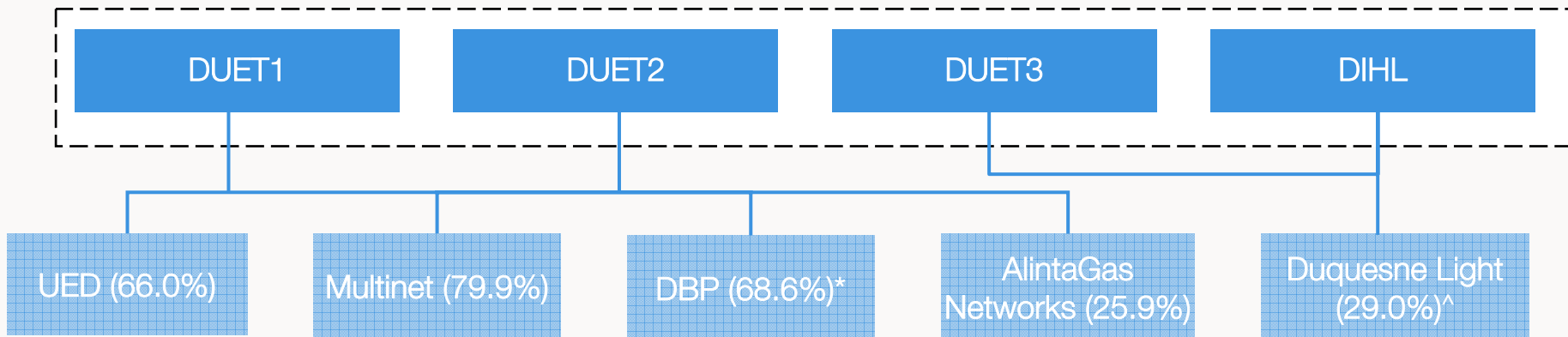
# DUET Equity Raising – Appendix

## Structure & Board



E. Stein    M. Lee    D. Halley    P. Garling    J. Roberts    R. Finlay    E. Goodwin    D. Sutherland

DUET stapled entities



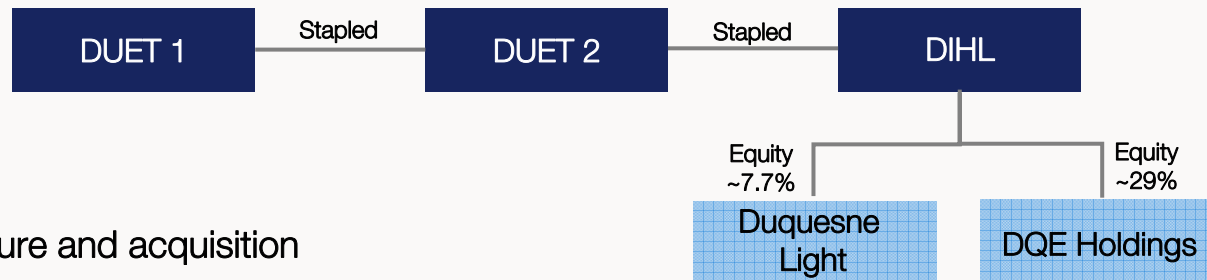
<sup>^</sup> Upon completion of Merger Agreement

# DUET Equity Raising – Appendix

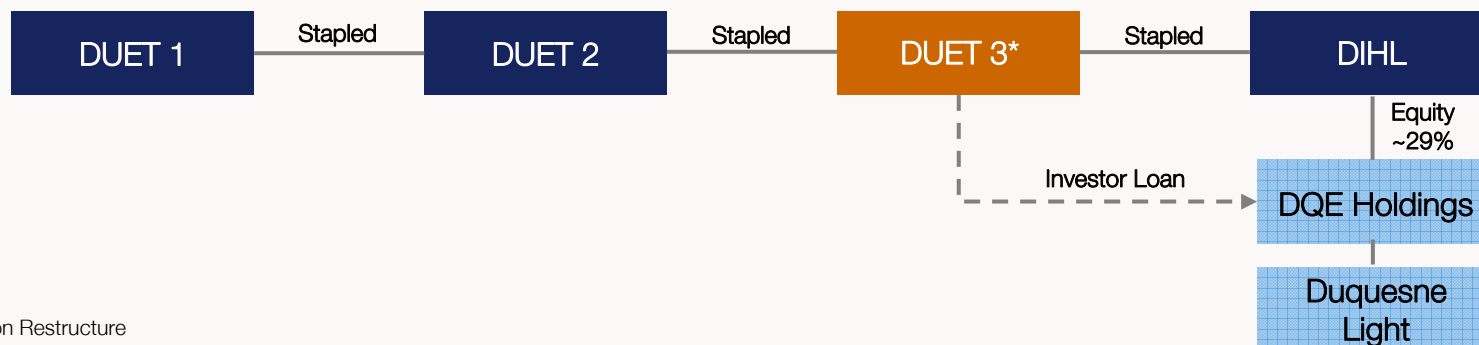
## DUET Restructure

- ❖ To maximise investment returns DUET is undertaking a restructure
- ❖ DUET3, an Australian trust will be stapled to the existing triple stapled structure

Pre-restructure



Post-restructure and acquisition



\* Upon Restructure

# DUET Equity Raising – Appendix

## DQE Holdings Funding of the DLH Acquisition



| Sources of Funds                 | US\$m        | Uses of Funds                               | US\$m        |
|----------------------------------|--------------|---|--------------|
| DQE Holdings equity <sup>1</sup> | 1,095        | Subscription for DLH shares <sup>3</sup>    | 141          |
| New Debt                         | 1,070        | Cash offer to DLH shareholders <sup>4</sup> | 1,605        |
| Assumed DLH debt <sup>2</sup>    | 1,056        | Assumed debt <sup>2</sup>                   | 1,056        |
| Surplus Cash Contributed         | (5)          | DLH debt repaid                             | 300          |
|                                  |              | Transaction financing costs                 | 114          |
| <b>Total</b>                     | <b>3,216</b> | <b>Total</b>                                | <b>3,216</b> |

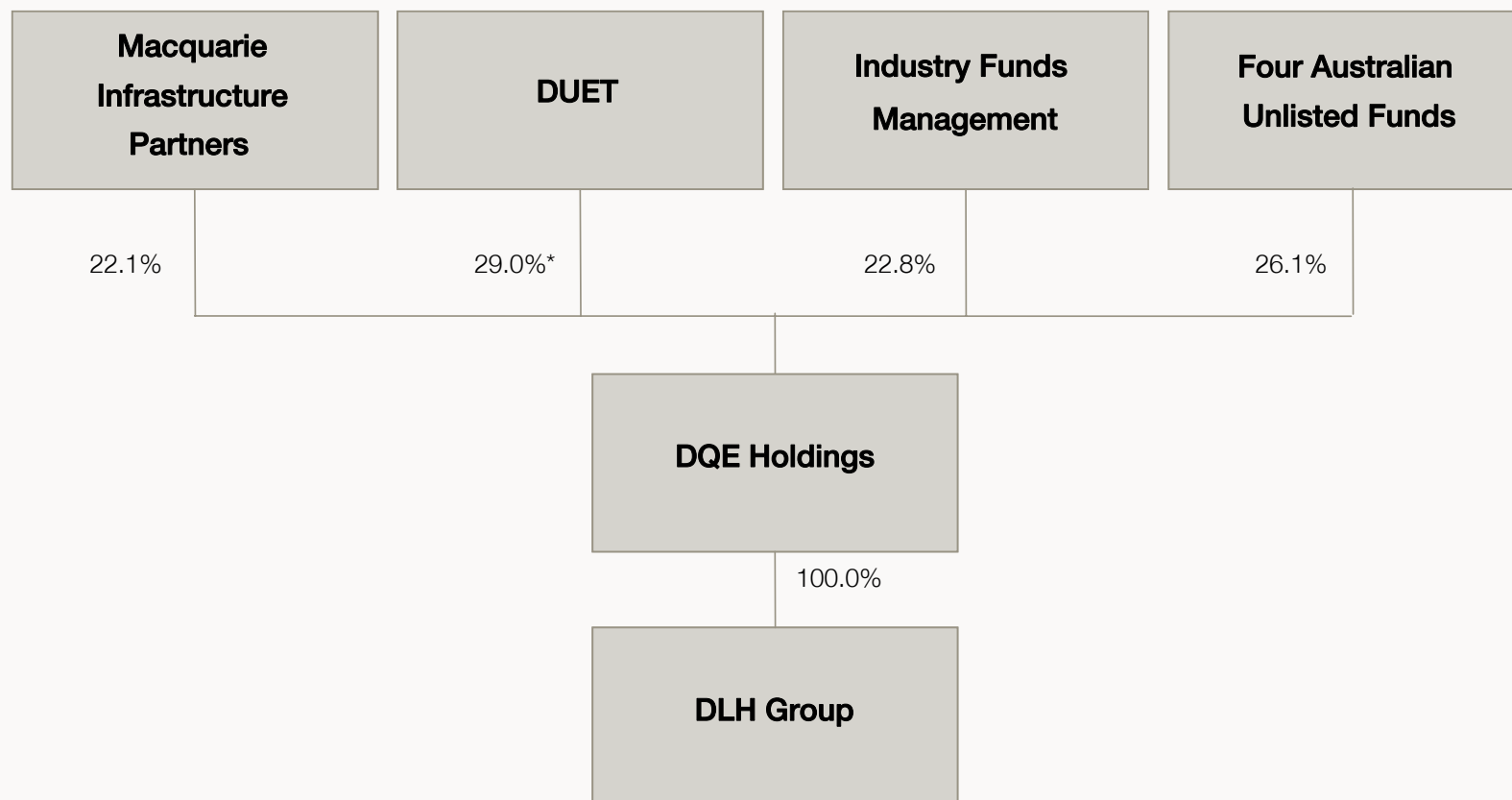
1. DQE Holdings equity funding will consist of both direct equity and investor loans
2. Debt balance has been based on forecast debt levels at settlement, and includes preferred and preference stock, excluding the proceeds from unwinding LILO's
3. On 11 August 2006, DUET and another investor in the Macquarie Consortium paid US\$141.4 million to purchase approximately 10% of DLH at US\$16.00 per share
4. On merger completion scheduled for June 2007, DQE Holdings will pay approximately US\$1,605 million to acquire all of the remaining shares in DLH at US\$20.00 per share

# DUET Equity Raising – Appendix

## Duquesne Light Holdings – Consortium Structure



### DQE Holdings and DLH Ownership Structure



\* Upon completion of the DLH Acquisition, DUET's initial 7.7% equity interest will convert (by way of options with DQE Holdings) into a 12.0% equity interest in DLH, increasing DUET's total equity interest in DLH to 29.0%. DUET's interest in DQE Holdings is subject to various rights in favour of the other members of DQE Holdings. Those rights include provisions which treat it as having offered to sell all of its interest to the other members at fair market value if a 'change of control' occurs (including if the responsible entity for DUET is removed or replaced or the Macquarie Group and the AMP Group cease to hold at least 40% (in aggregate, irrespective of each party's individual interest) of the shares in the responsible entity or manager for DUET).

# DUET Equity Raising – Appendix

## United Energy Distribution Network (UE)



- ❖ One of five Victorian electricity distribution networks
  - Network area (km<sup>2</sup>): 1,450
  - Connections: 612,350\*
  - Load (GWh): 7,915
  - Network Assets
    - Overhead wooden-poled distribution system
    - 13,125km of lines
    - 16.7% underground cables
    - Projected asset lives > 40 years
  - Connected to 25% of Victorian households
- ❖ Connection growth – 0.6%\*
- ❖ Energy Consumption growth – 5.1%\*



\* Data for 12 months, as at 31 December 2006

# DUET Equity Raising – Appendix

## Multinet Gas Network (MGN)

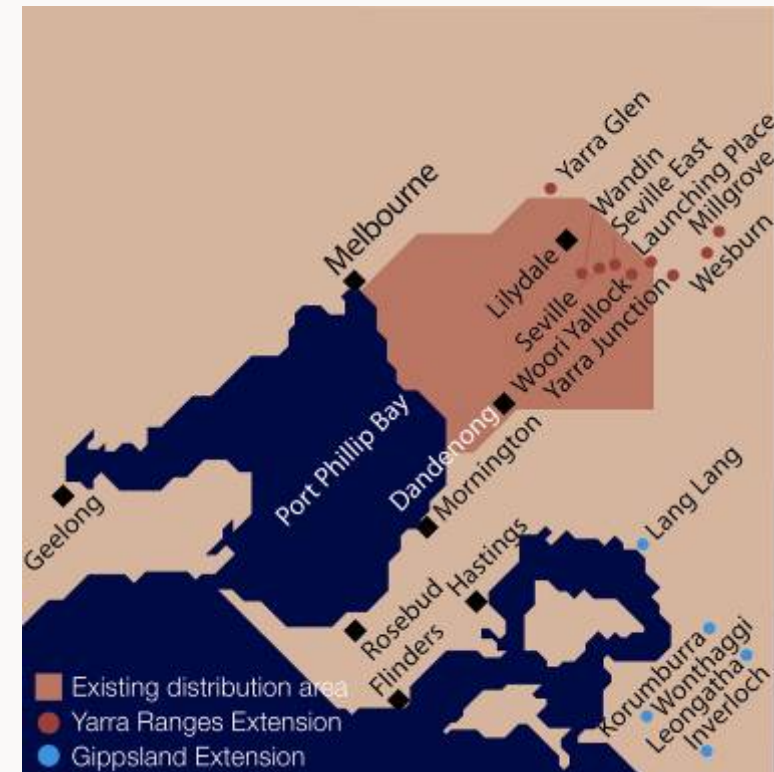
### ❖ One of three Victorian gas distribution networks

- Network area (km<sup>2</sup>): 1,940
- Connections: 646,597\*
- Load (PJ): 61.6
- Network Assets
  - 9,515km of distribution mains
  - Distribution mains
    - steel (44%)
    - polyethylene (26%)
    - cast iron (21%)
    - PVC (9%)
  - Projected asset lives > 50 years

### ❖ Connection growth – 0.9%\*

### ❖ Energy Consumption growth – 9.1%\*

\* Data for 12 months, as at 31 December 2006



# DUET Equity Raising – Appendix

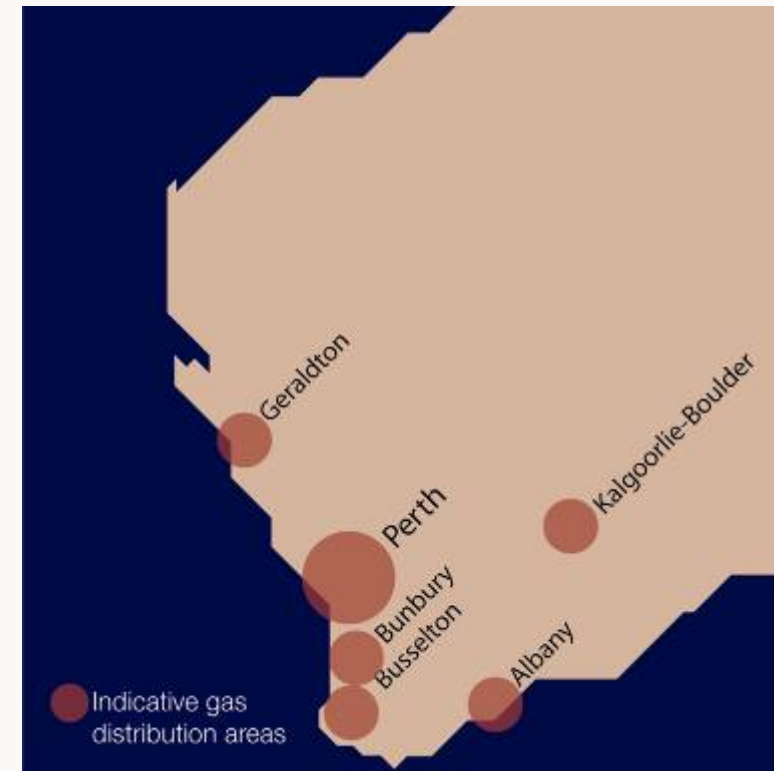
## Alinta Gas Networks (AGN)



### ❖ Owns and operates the gas distribution networks in Western Australia

- Connections: 554,050\*
- Load (PJ): 31.0
- Total distribution pipes (km): 12,064
- Network Assets
  - Distribution mains
    - PVC (86%)
    - steel (9%)
    - polyethylene (4%)
    - cast iron (1%)
  - Projected asset lives > 50 years

### ❖ Connection growth – 5.1%\*



\* Data for 12 months, as at 31 December 2006

# DUET Equity Raising – Appendix

## Financial Performance – to 31 Dec 2006



Group net result 6.8% higher on prior corresponding period

- ❖ Revenue growth +1% – net impact of DLH for the half-year period
- ❖ Increased Management fee of \$3.5m impacted operating expenses
- ❖ EBITDA in line with prior period
- ❖ Equity accounted income lower due to reduced contributions from AGN
- ❖ Income tax expenses lower from a one-off tax liability for the 2005 calendar year

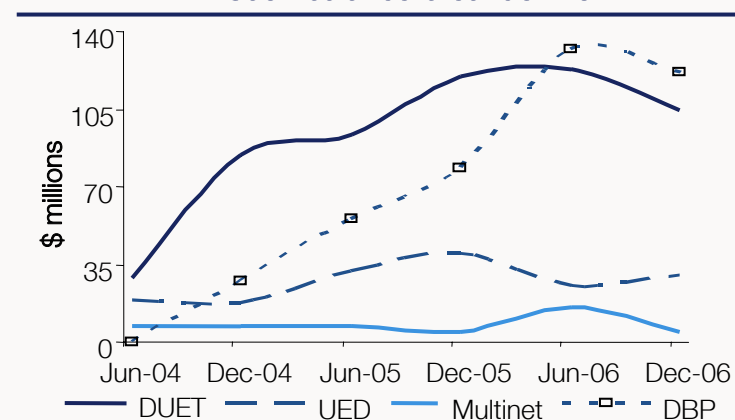
| DUET Group Income Statement<br>for the half year ended 31 Dec |              |              |                |
|---|--------------|--------------|----------------|
|   | 2006         | 2005         | % Var          |
| A\$m  |              |              |                |
| Total revenue excl interest income                            | 410.1        | 405.7        | 1.1%           |
| Operating expenses  | 146.6        | 142.6        | 2.8%           |
| <b>EBITDA</b>   | <b>263.5</b> | <b>263.1</b> | <b>0.1%</b>    |
| Dep, amortisation and abandonments                            | 75.6         | 66.0         | 14.5%          |
| <b>EBIT</b>   | <b>187.9</b> | <b>197.2</b> | <b>(4.7%)</b>  |
| Equity accounted income                                       | 2.4          | 3.7          | (36.2%)        |
| Net borrowing costs   | 139.3        | 142.3        | (2.1%)         |
| <b>Net result before tax</b>                                  | <b>50.9</b>  | <b>58.5</b>  | <b>(13.0%)</b> |
| Income tax expense  | 6.2          | 15.9         | (61.1%)        |
| Minority interests  | 7.0          | 7.3          | (3.7%)         |
| <b>Net result after tax</b>                                   | <b>37.7</b>  | <b>35.3</b>  | <b>6.8%</b>    |

# DUET Equity Raising – Appendix

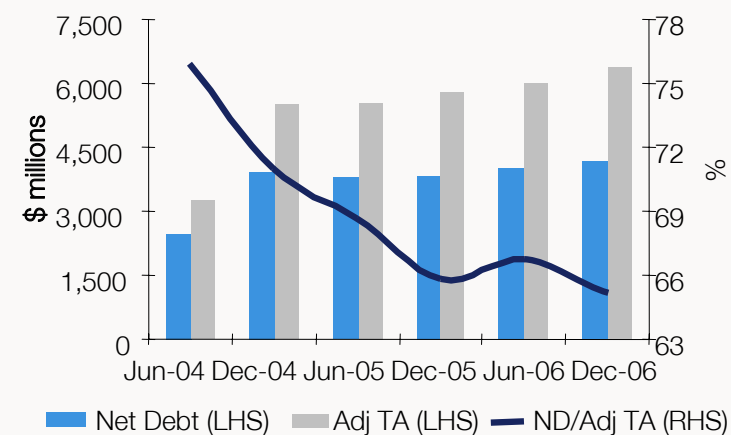
## Financial Position – to 31 Dec 2006

| DUET Group Balance Sheet      | 31 Dec 2006  | 30 Jun 2006  | % Var        |
|-------------------------------|--------------|--------------|--------------|
| <b>A\$m</b>                   |              |              |              |
| Cash Assets                   | 261          | 296          | (11.7%)      |
| Other Current Assets          | 129          | 128          | 1.1%         |
| PPE                           | 3,862        | 3,707        | 4.2%         |
| Intangible Assets             | 1,986        | 1,998        | (0.6%)       |
| Other non current Assets      | 388          | 171          | 127.2%       |
| <b>Total Assets</b>           | <b>6,627</b> | <b>6,300</b> | <b>5.2%</b>  |
| Interest Bearing Liabilities  | 4,411        | 4,302        | 2.5%         |
| Current Liabilities           | 300          | 299          | 0.3%         |
| Other Non Current Liabilities | 664          | 629          | 5.5%         |
| <b>Total Liabilities</b>      | <b>5,374</b> | <b>5,230</b> | <b>2.7%</b>  |
| <b>Net Assets</b>             | <b>1,253</b> | <b>1,070</b> | <b>17.1%</b> |
| Equity & Retained Earnings    | 1,002        | 850          | 17.9%        |
| Reserves                      | 42           | 26           | 63.3%        |
| Minority Interest             | 208          | 194          | 7.3%         |
| <b>Total Equity</b>           | <b>1,253</b> | <b>1,070</b> | <b>17.1%</b> |

Cash balance breakdowns



DUET Consolidated Group Gearing



# DUET Equity Raising – Appendix

## Pro-Forma Financial Position – to 31 Dec 2006



| DUET Group Balance Sheet      | 31 Dec 2006  | Pro Forma Adjustments <sup>1</sup> | Pro Forma    |
|-------------------------------|--------------|------------------------------------|--------------|
| <b>A\$m</b>                   |              |                                    |              |
| Cash Assets                   | 261          | (30)                               | 231          |
| Other Current Assets          | 130          | -                                  | 130          |
| PPE                           | 3,862        | 700                                | 4,562        |
| Intangible Assets             | 1,986        | -                                  | 1,986        |
| Other non current Assets      | 388          | 212                                | 600          |
| <b>Total Assets</b>           | <b>6,627</b> | <b>882</b>                         | <b>7,509</b> |
| Interest Bearing Liabilities  | 4,411        | 508                                | 4,918        |
| Current Liabilities           | 300          | (60)                               | 239          |
| Other Non Current Liabilities | 664          | (4)                                | 659          |
| <b>Total Liabilities</b>      | <b>5,374</b> | <b>443</b>                         | <b>5,817</b> |
| <b>Net Assets</b>             | <b>1,253</b> | <b>439</b>                         | <b>1,692</b> |
| Equity & Retained Earnings    | 1,002        | 352                                | 1,355        |
| Reserves                      | 42           | (13)                               | 30           |
| Minority Interest             | 208          | 99                                 | 307          |
| <b>Total equity</b>           | <b>1,253</b> | <b>439</b>                         | <b>1,692</b> |

<sup>1</sup> Pro-forma balance sheet after DLH acquisition and Stage 5A investment, assuming a AUD/USD FX rate of \$0.80

# DUET Equity Raising – Appendix

## Cash Flow – to 31 Dec 2006

| DUET Group Cash Flow Statement<br>for the half year ended 31 Dec | 2006           | 2005           | % Var           |
|--|----------------|----------------|-----------------|
| A\$m   |                |                |                 |
| <b>Net cash flow from operating</b>                              | <b>239.3</b>   | <b>285.7</b>   | <b>(16.2%)</b>  |
| Acquisition cash flows   | (182.8)        | -              | nm              |
| Payments for purchases of PPE                                    | (207.3)        | (158.9)        | 30.5%           |
| Proceeds from asset sales  | 7.3            | 0.9            | 713.3%          |
| <b>Net cash flow from investing</b>                              | <b>(382.8)</b> | <b>(158.0)</b> | <b>142.3%</b>   |
| Acq'n and capital raising cash flows                             | 187.2          | 43.8           | 327.5%          |
| Borrowing (net of repayments)                                    | 123.0          | 71.6           | 71.8%           |
| Borrowing costs paid   | (142.9)        | (150.1)        | (4.8%)          |
| Dividends & Distributions paid                                   | (58.0)         | (39.7)         | 46.1%           |
| <b>Net cash flow from financing</b>                              | <b>109.3</b>   | <b>(74.4)</b>  | <b>(247.0%)</b> |
| <b>Net increase in cash</b>                                      | <b>(34.2)</b>  | <b>53.3</b>    | <b>(164.1%)</b> |

- ❖ Lower operating cash reflects timing differences in cash payments and receipts at UED, plus payment of the performance fee during the period
- ❖ PP&E payments reflect the impact of Stage 4 expansion at DBP
- ❖ Distribution of 11.75 cents PSS paid in August 2006 (DRP effective), relating to the period ending 30 June 2006, plus dividends paid to minority interests from asset companies

# DUET Equity Raising – Appendix

## Parent Entity Result – to 31 Dec 2006



| For the half year ended 31 December<br>A\$m | Dividends   | RPS/Loan<br>Interest | SOLA        | 2006<br>Performance | 2005<br>Performance |
|---|-------------|----------------------|-------------|---------------------|---------------------|
| United Energy                               | 6.6         | 16.1                 | 8.8         | 31.5                | 27.7                |
| Multinet                                    | 17.1        |                      | 6.8         | 23.9                | 23.4                |
| DBP   |             | 21.5                 | 7.0         | 28.5                | 28.1                |
| AlintaGas Networks                          | 3.6         |                      | 3.8         | 7.5                 | 7.1                 |
| DLH   | 3.9         |                      |             | 3.9                 | 0.0                 |
| <b>Total Revenue from AssetCos</b>          | <b>31.2</b> | <b>37.5</b>          | <b>26.4</b> | <b>95.1</b>         | <b>86.3</b>         |
| Other Revenue                               |             |                      |             | 5.0                 | 2.1                 |
| <b>Total Revenue</b>                        | <b>31.2</b> | <b>37.5</b>          | <b>26.4</b> | <b>100.2</b>        | <b>88.4</b>         |
| AIFRS adjustments                           |             |                      |             |                     | (0.5)               |
| Operating expenses                          |             |                      |             | (10.7)              | (6.3)               |
| Borrowing Costs                             |             |                      |             | (26.3)              | (23.4)              |
| <b>Cash Results</b>                         |             |                      |             | <b>63.2</b>         | <b>58.2</b>         |
| <b>Weighted Average Shares</b>              |             |                      |             | <b>488.6</b>        | <b>423.3</b>        |
| Cash Earnings PSS                           |             |                      |             | 12.94               | 13.75               |
| Distribution PSS                            |             |                      |             | 12.25               | 11.75               |
| <b>Adjustments to Cash Results</b>          |             |                      |             |                     |                     |
| Dividends Equity Accounted                  |             |                      |             | (23.7)              | (20.1)              |
| Equity Accounted Profit                     |             |                      |             | 17.5                | 26.8                |
| <b>Net Result before tax</b>                |             |                      |             | <b>57.1</b>         | <b>64.9</b>         |
| Tax Expense                                 |             |                      |             | (0.7)               | 0.0                 |
| <b>Net Result</b>                           |             |                      |             | <b>56.4</b>         | <b>64.9</b>         |

# DUET Equity Raising – Appendix

## US Taxation Implications



- ❖ DUET believes that a beneficial owner of DUET stapled securities should be treated as the owner of 4 separate entities (for investors who invest as part of the capital raising and/or after the 4<sup>th</sup> staple is implemented) and should allocate cost base to each entity
- ❖ DUET 1, DUET 2 and DIHL should be treated as corporations for US tax purposes and DUET 3 should be treated as a partnership for US tax purposes
- ❖ DUET believes that DUET 1, DUET 2 and DIHL should not be Passive Foreign Investment Companies (PFICs) for the current taxable year nor for the foreseeable future but this position will be regularly monitored
- ❖ US investors should seek their own advice about holding DUET stapled securities - this does not constitute tax advice

# DUET Equity Raising – Appendix

## Regulatory Outlook



| Asset         | Regulator | Regulatory Decision                                | Expected Decision date | Effective date      | Comments   |
|---------------|-----------|--|------------------------|---------------------|--|
| DLH           | FERC      | Transmission Rate Case                             | 2H07                   | From Dec 2006       | <ul style="list-style-type: none"> <li>❖ Draft decision in line with DLH submission for base rate</li> <li>❖ DLH appealed to secure premium return on new investment projects</li> </ul> |
| DLH           | PaPUC     | POLR IV  | 2H07                   | Jan 2008 – Dec 2010 | <ul style="list-style-type: none"> <li>❖ DLH submission to increase rates 17.6% over current POLR III plan</li> <li>❖ DLH has reached a settlement with stakeholders</li> </ul>          |
| Multinet      | ESC       | Gas Access Arrangement Review                      | 2H07                   | Jan 2008 – Dec 2012 | <ul style="list-style-type: none"> <li>❖ Multinet submission to increase tariffs by 3%, escalated at CPI – 1.0%</li> </ul>   |
| United Energy | ESC       | Tariff review for advanced interval meter roll-out | 2008                   | 2008 – Dec 2012     | <ul style="list-style-type: none"> <li>❖ United Energy submission due 2H07</li> <li>❖ Tariff increase to cover costs and equity return for interval meter roll out</li> </ul>            |